



PRESS RELEASE
Paris, February 1st, 2023

iQera announces strategic nominations for the leadership team effective from February 1st 2023

One week after the successful completion of its refinancing, iQera - a leading debt servicing specialist for large corporates and financial institutions in France and Italy - today announced a series of senior level appointments.

"In a fast-changing macroeconomic environment bringing both challenges and opportunities, the extensive maturity of our new financing gives us the right amount of time to deliver our long-term strategy of sustainable growth. Our strengthened executive leadership team brings in the best level of industry expertise and international experience to ensure its optimal execution" commented Jérémie Dyen, Executive President of the iQera Group.

Supervisory Board

In a new development of iQera's governance, Jean-François Bensahel, previously President of iQera Holding company was appointed Chairman of the Board. He will focus on the Group's development with, to date, key accounts in France and Italy, bringing his extended experience of the industry to the next strategic phase of the group.

Appointment of Francesco Magliocchetti as Group General Manager

With a strong financial, credit & real estate portfolio management background, Francesco brings in over 25 years of expertise across international markets. This nomination aims to create long-term value for the group.

Francesco Magliocchetti has been a key executive of the iQera Group as CEO of the Italian branch for the last 3 years. He brings to iQera Group over 25 years of international experience in the management of receivables (performing and non-performing) and real estate portfolios, as well as in the management of companies. He previously held a number of high-responsibility positions in BNL Group BNP Paribas and Goldman Sachs. He was a member of the Board of Directors of BNP Paribas Real Estate REIM SGR, Head of Special Credits and member of the BNL Group BNP Paribas Management Committee. During his 15+ years at Goldman Sachs, he was Managing Director of Goldman Sachs International and worked in particular within the Realty Management Division (formerly Archon Group), which dealt with loan and real estate investment services and asset management and where he was Co-Head at EMEA level and CEO of Archon Group's management platforms in Italy, CEO of Archon Capital Bank in Germany and President of Archon Group France.



Commenting on the nomination, Jérémie Dyen, Executive President of the iQera Group says, "It is with great pleasure that we welcome Francesco in his new role as part of our senior leadership team. His **deep knowledge of the international credit markets, strong leadership skills** reflected during his time as CEO of iQera Italia, will be a great asset for the Group going forward. While successfully transforming the Group, Francesco will play a key role in helping us achieve further sustainable growth and drive the success of our strategic plan in positioning ourselves even more effectively."

"I am very honoured by the trust Jérémie, Jean-François and the Board of Directors have placed in me through this appointment as General Manager of the group." says Francesco Magliocchetti, General Manager of iQera Group, "I am extremely enthusiastic about starting this new role and working with our leadership team as we combine strengths to further **drive the continued growth and maintain our strong track record as one of the leading credit acquisition and management companies in the French & Italian marketplace.**"

Other nominations to further reinforce the leadership team

- *Vincenzo Lento has been appointed as Group Chief Financial Officer*

Before taking over his CFO role for the group, Vincenzo was General Manager Finance & Operations at iQera Italia. Vincenzo has known the Italian NPL sector since 2001 and has a significant international experience. He was Chief Operating Officer and Chief Servicing Officer of Gardant (formerly Credito Fondiario) and before that, Managing Director of Goldman Sachs International, where he worked in particular within the Realty Management Division (formerly Archon Group), where he was EMEA Chief Operating Officer (COO) and CFO/COO of Archon Group management platforms in Italy.

- *Guillaume Marinacce takes the new role of Managing Director - Servicing Operations*

Guillaume Marinacce, joined the group in September 2022 and prior to that he served as Head of Loan Asset Management at Servihabitat, the Spanish Servicing Company of the Lone Star Funds. He also spent 20 years at Goldman Sachs as a Managing Director, Head of the Realty Management Division in Spain from 2014 till 2019 and before that Head of Loan Asset Management of Archon Capital Bank in Germany. Guillaume Marinacce began his career at Archon Group France, the Goldman Sachs Loan and Real Estate servicing company.

- *Anne Williard joins the Group as Managing Director – Sales & Business Development*

Anne was Investment Director of Intrum France where she spent most of her career since 2002, firstly as Product Director to create the acquisition activity, then as Administrative and Financial Director and Deputy Managing Director in charge of Development and from 2011 to 2020, as Managing Director. She has more than 30 years of experience in the credit management and collection industry. She started in the field of financial information, corporate solvency and collection at Adecco, then BCI (company creation) and finally Altares, in business development and then in financial management.

An experienced leadership team

iQera's executive management team now comprises of:

- Jérémie Dyen, Executive President
- Francesco Magliocchetti, Group General Manager
- Vincenzo Lento, Group Chief Financial Officer
- Cyrille de Courson, Managing Director - Acquisition Portfolio Management & Data Analytics
- Anne Denuelle, Chief Human Resources & Communication Officer



- Guillaume Destruel, Managing Director - Technology & SaaS
- Samir Harzouz, Managing Director - Business Support
- Guillaume Marinacce, Managing Director - Servicing Operations
- Sophie Waldberg-Billhouet, General Secretary
- Anne Williard, Managing Director – Sales & Business Development

Bringing in a considerable depth of industry and international expertise, iQera's strengthened team will allow for a greater focus on Client experience and Operational excellence going forward as the Group continually seeks to broaden and improve the range of high-value services provided to its customers.



About the iQera Group

The French leader in debt management & debt purchasing, [iQera](#) supports major companies and financial institutions at every stage of the customer's financial journey by bringing together operational excellence, human and artificial intelligence. To meet the global challenges of risk management and performance for its customers while focusing on their customers, iQera has chosen to make a sustainable commitment to be a socially useful player that contributes to the common good by supporting populations in vulnerable financial situations. The Group aims to become a leading European player in its sphere. Operating in France and in Italy through its Italian subsidiary iQera Italia, the Group is present in 10 locations worldwide. It has 2,400 employees and achieved cash revenue of 346 million euros(December 2021 LTM).

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Media liaison: Pearleen Ah Kay Mun

iQera Group

+33 (0)6 14 41 64 38

pahkaymun@iqera.com

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